



### Program structure

DURATION: 4 YEARS, 8 SEMESTERS
INCLUDING 2 SIX-MONTH INTERNSHIPS
& AN ON-THE-JOB EXPERIENCE

Year 1: Experiential Year

**Semester 1** Luxury Fundamentals

**Semester 2**Professional Immersion Internship

Year 2: Academic Program

**Semester 3**Luxury Management I
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Semester 4 Luxury Management II

Year 3: Academic Program

Semester 5
Management Practice
Internship

Semester 6 Strategic Luxury Leadership

Year 4: Academic Program

Semester 7
Luxury in the Contemporary Age

Semester 8 On-The-Job Experience & Research Project

## Program highlights

### **LUXURY IMMERSION**

Multi-sensory immersion into the world of luxury, with introductory taught modules combined with real-world experience.

## THE ART OF LUXURY: LUXURY DISCOVERY TRIPS & EXPERIENCES

A tailor-made package of multi-sensory masterclasses, trips and experiences in Switzerland, Italy and France during semester 1 to bring luxury to life.

- Secrets of Swiss luxury hospitality: gastronomic discovery in Switzerland including fine-dining experience.
- Luxury in time: immersion in the world of luxury watch manufacture and the art of excellence.
- Italian elegance: a luxury discovery trip to Italy for immersion in premium fashion and automobile brands.
- France, the land of luxury savoir-faire: with emphasis on craftmanship and handmade luxury items, fine wines and spirits.

### **PROFESSIONAL EXPERIENCE**

18 months of industry experience through two internships and an on-the-job experience. Professional immersion and management practice.

### **BLEND HARD & SOFT SKILLS**

Skills required to lead in the modern workplace. Business elements cover corporate finance, digital marketing, data analysis and strategic brand management. Soft skills include communication, talent management and change management.

## REAL WORLD MANAGEMENT EXPERIENCE

In the Applied Business Project collaborate with a 'client' company from the luxury industry to review a real-life business challenge.

### PERSONALIZED LEARNING PATH

- Small classes
- One-on-one attention from highly qualified faculty members

## Experienced faculty

82%

of faculty members hold a Master's or PhD 13

average years of industry experience

## Global reputation

#4

for employer reputation in hospitality management (QS World University Rankings by subject 2023) 1\*

Michelin Restaurant Stéphane Décotterd on campus

## **Employability**

 $240^{+}$ 

company visits per year

98%

of job-seeking students graduating in 2022 received one or more employment opportunities

## International evironment & opportunities

98

nationalities

students per

class on average

90%

international students

15:1

student-to-faculty ratio

16,900+

Glion alumni members

6

internship offers per student on average

Data: May 2023

### Courses

### YEAR 1: EXPERIENTIAL YEAR

### **Semester 1: Luxury Fundamentals**

### Introduction to the World of Luxury

Introduction to Luxury Business New Frontiers in Luxury Tourism Luxury Codes and Attitude

+ Luxury Discovery Trip French Savoir Faire and Excellence

### **Luxury Guest Experience**

Creating a Luxury Event Spa, Wellness and Ultra-Luxury Resorts Property Management Systems and Guest Relations

Luxury Event Week

+ Luxury Discovery Trip
Luxury Hospitality and Resorts

### **Luxury Products and Services**

Designing Luxury Products and Services Luxury Gastronomy and Fine Food The Business of Luxury Wine and Spirits Guest Speakers Week

+ Luxury Discovery Trips

Swiss Luxury Manufacturers and Services The Essence of Italian Elegance

### **Business Fundamentals**

Marketing Essentials Luxury Branding and Trends Accounting Essentials Business English

### Semester 2: Internship

Reflection on Practice

# YEAR 2: ACADEMIC PROGRAM Semester 3: Luxury Management I

Economics and Sociology of Luxury
Ultra-Luxury Products and Experiences
Luxury Fashion Design
Luxury Marketing Essentials
Talent and HR Management
Analyzing Financial Statements
IT Business Tools
General Education Elective

### Semester 4: Luxury Management II

Business Trends in Luxury Products and Services

Data Analysis for Decision Makers
Business and Academic Research Methods
Integrated Digital Marketing
Legal Environment of Luxury Industries
Corporate Finance

General Education Elective

+ Luxury Business Applied Project

### YEAR 3: ACADEMIC PROGRAM

Semester 5: Internship

Management Practice

### Semester 6: Strategic Luxury Leadership

Strategic Management of Luxury Brands Retail and Other Physical Distribution Channels

Building Brand Equity in Luxury

Managing Change in Luxury Organizations

Design Thinking for Luxury

International Markets and Finance Supply Chain Management

- + New Frontiers in Luxury Dean's Series
- + Luxury Event Creation

### YEAR 4: ACADEMIC PROGRAM

### Semester 7: Luxury in the Contemporary Age

Harnessing Luxury's Omnichannel Opportunity Designing a More Sustainable Luxury New Technologies in the Luxury Business

- + Entrepreneurial Challenge
- + Business Field trip

Bachelor's Thesis or Applied Business Project

### Semester 8: On-The-Job Experience & Business Research Project

On-The-Job Experience Applied Business Project

### Suitable for

Students who are looking for a uniquely specialized business degree and a high-level leadership career in the international luxury industry; and who wish to study in an international business university setting with global internship possibilities.

### *Intake*

Fall

Introducing the program



Learn more in our digital brochure



Recruitment Day

beyond hospitality

View the full tuition and other fees

## *Financials*

## COMPULSORY EXPENSES IN CHF FOR COMPLETE DEGREE

Application fee	275
Tuition fees	176,600
Learning resources	3,000
Practical arts courses apparel	1,200
Insurance	6,800
Administrative fees	2,450
F&B prepaid S1+S3+S4	12,100
Lodging in double superior room S1+S3+S4	18,000

Fees listed are valid for 2024 intakes. Please see our website to view the full Tuition and Other Fees document and our Terms and Conditions.

## Entry requirements

### MINIMUM AGE

17.5 years old

### **EDUCATION**

Holding a Secondary Education Diploma that meets Swiss/European university entry requirements (Maturité, IB diploma, Abitur, French Bac, A-levels, high school diploma or equivalent).

### ADMISSIONS ASSESSMENT

Personalized assessment to ascertain motivation and review application documentation. Includes scenario-based exercise to be completed beforehand.

## MINIMUM ENGLISH LANGUAGE ENTRY REQUIREMENTS

If English is not your first language, or if you have not spent the last two years studying in a school where English is the primary language of instruction, you will need one of the following:

- IELTS: 5.5 overall (min. 5.0 in every subcomponent)
- TOEFL: Internet-based 70 or paper-based 525
- First Cambridge Exam: Grade C



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